



2020 Virtual Events Guide

Go Virtual!

One call does it all... It's really that simple!

Scheduling and Coaching Speakers

Media Management for Presentations

Multiple Remote Location Logistics

Benefits and Features

No Additional Work for You – We Handle All Logistics

Live Streaming and Pre-Recorded Options

Professionally Produced Content

Dedicated Technical Director and Video & Audio Engineers

Opportunities for Sponsor Impressions

e-Commerce Options to Create Revenue for Your Conference

Links to CE Credit

We bring it all together for Live and On Demand sessions.

Your remote attendees just log on and learn!



Go Behind the Scenes and Meet Your Virtual Team



Our project team designs, manages and executes the virtual process from pre-planning to post-production.

We direct all of the behind-the-scenes logistics in the virtual studio including project management, scheduling, recording, editing and streaming your content.



Our proprietary distribution platform hosts and archives your sessions. We create a custom branded conference site for your viewers to access 24/7.

Built to expand ROI, we host your content for as long as desired, creating a digital library that extends the life of your conference and the value of the sponsorships you offer.

Our Team



Technical Director

Manages overall production process and presentation scheduling. Assists speakers with technical needs and presentation aesthetics.

Video Engineer

Ensures video quality of presentations. Creates graphics and compositional elements to elevate production values.

e-Attend™ Technical Director

Designs a custom viewing experience for attendees and creates sponsorship placements tailored to client's needs. Delivers viewing metrics to client.

Audio Engineer

Mixes and enhances audio to produce clear, high-quality presentations.

Our Studio

- State of the art, 2,000 sq. ft. studio located at our corporate office
- Studio equipment includes video switchers, audio consoles, studio cameras, recording equipment, return communication paths, and a chromakey wall
- Record 8 simultaneous channels of online presentations
- Live streaming to over 30,000 viewers
- Custom branded virtual stages for on-premise production



Watch our team at work

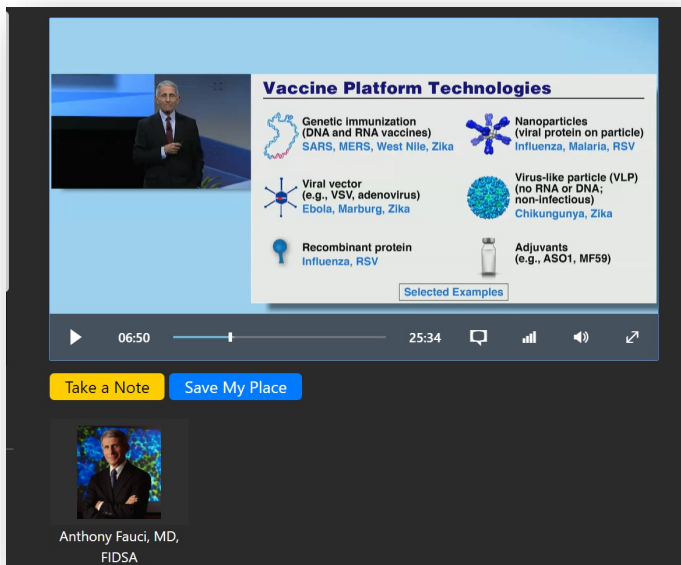
e-Attend™

On Demand Conference Webcasts

One Click. Any Device.

Your Benefits

- Custom branded conference website
- Sponsorship opportunities on the website and in recordings
- Virtual registration of attendees
- e-Commerce platform
- Analytics information
- Marketing capabilities
- Technical support provided by e-Attend™ team



Viewer Benefits

- Auto-play functionality
- Bookmarking and notetaking
- Easy site searchability
- Links to CE sites
- Access to abstracts and handouts



Session Capture



Cloud Based



e-Commerce Solutions



Marketing Solutions



Continuing Education

Our Virtual Solutions

Facilitated Web Meeting



Give your live or pre-recorded online meeting a professionally produced look and feel

This solution is perfect for webinars, breakout sessions, social events and roundtable discussions

- Technical Director manages all presenters to interface with the live timeline of events
- Technical coaching for speakers and/or facilitators
- Dedicated Engineer per room to oversee technical logistics
- Screen sharing logistics
- Waiting room management
- Private/public chat room monitoring
- Participant admission and removal
- Option to add an emcee to facilitate audience engagement
- Option to record sessions in our custom branded on-premise studio set



Add an element of entertainment to engage your virtual audience!

Our Virtual Solutions

Pre-Recorded Platform for On-Demand Webcasts



Our team schedules, records and edits each session to be hosted on e-Attend™

Viewers log on to a custom conference website to watch sessions any time and on any device with internet access

Utilize this solution for **on-demand content** and **educational credits**

- Technical coaching for speakers
- Custom branding, lower thirds and watermarks
- Switched media and camera shots to include full screen and windowed options
- All e-Attend™ features and benefits including sponsorship branding
- Option to host content on your own site
- Viewer tracking and links to CE and LMS sites
- Option to record sessions in our custom branded on-premise studio set



Add e-Commerce to your sessions to increase ROI!

Our Virtual Solutions

Live Event Streaming

Go live! Engage your viewers through live streaming sessions

Ideal for **general sessions, panel discussions, and live Q&A sessions**

Add an Emcee to provide cohesiveness and show flow



- Stream to over 30,000 viewers
- Technical Director manages all presenters to interface with the live timeline of events
- Technical coaching for speakers
- Custom branding, lower thirds and watermarks
- Switched media and camera shots to include full screen and windowed options
- Option to add an emcee to facilitate audience engagement
- Option to add interactive Q&A and/or polling functions
- Option to record sessions in our custom branded on-premise studio set
- Option to record, edit and publish live streamed sessions



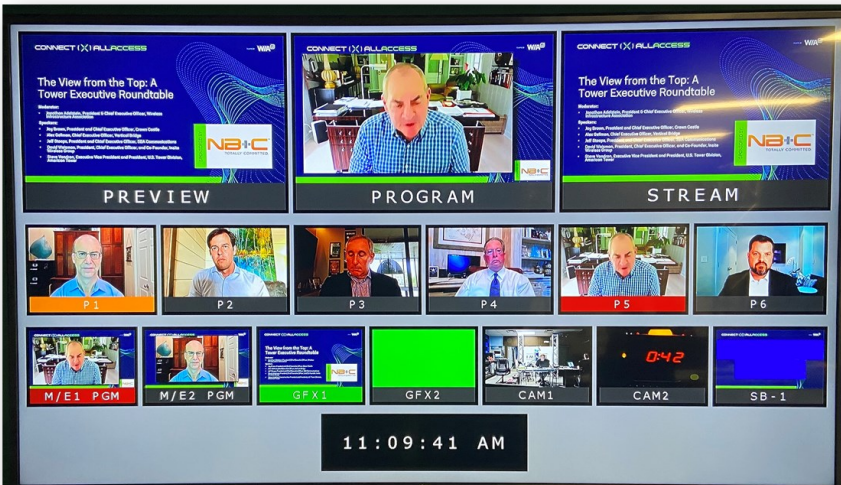
Our Virtual Solutions

Virtual Blended Event

Enjoy the best of both virtual worlds by pushing pre-recorded content live

Your audience will benefit from a polished presentation while keeping a connection with the speaker

Great for **keynote sessions** with a live Q&A component



- Technical Director manages all presenters to interface with the live timeline of events
- Scheduling, recording and editing of each presentation
- Technical coaching for speakers
- Custom branding, lower thirds and watermarks
- Switched media and camera shots to include full screen and windowed options
- All e-Attend™ features and benefits including sponsorship branding
- Option to add emcee to facilitate audience engagement
- Option to add interactive Q&A and/or polling functions
- Option to record sessions in our custom branded on-premise studio set



Add polling for audience engagement and feedback!

Virtual Exhibit Hall



We create a custom Exhibit Hall for your Exhibitors to feature and demonstrate their products and services to your audience.

Each Exhibitor will have their own Virtual Booth on a separate landing page accessible from the conference homepage.

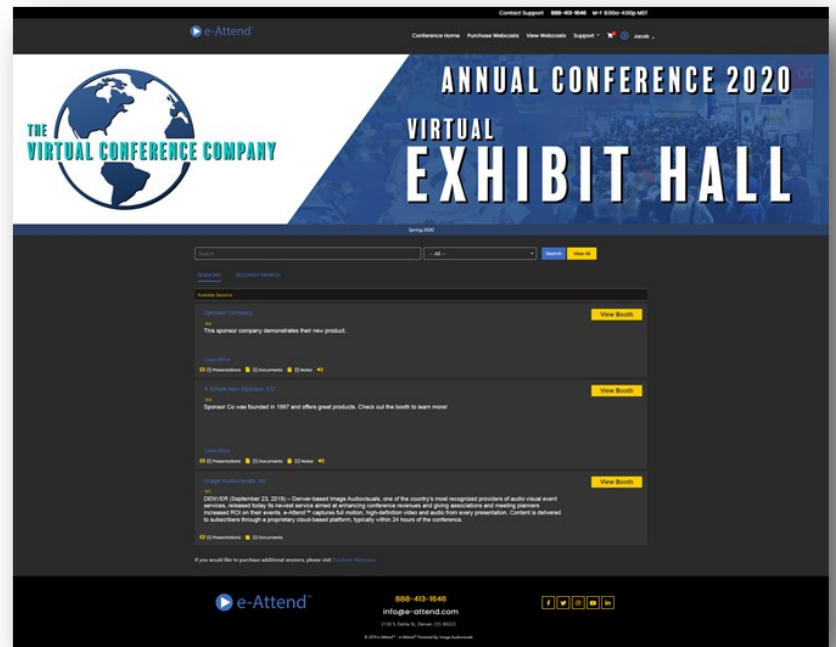
3D Expo Hall Coming August 2020

Your Custom Exhibit Hall Includes:

- Sponsorship opportunities
- Dedicated exhibitor pages
- Virtual swag bags
- Individual exhibitor analytics

Each Virtual Booth Includes:

- Ability to schedule one-on-one appointments
- Pre-Recorded video demos to showcase products/services
- Uploaded product/services handouts and documents
- Click-through links to exhibitor website and social media



Sponsorship Opportunities

Virtual Sponsor Benefits:

Sponsor impressions last much longer than any in-person conference as members typically have access to recorded content for up to three years.

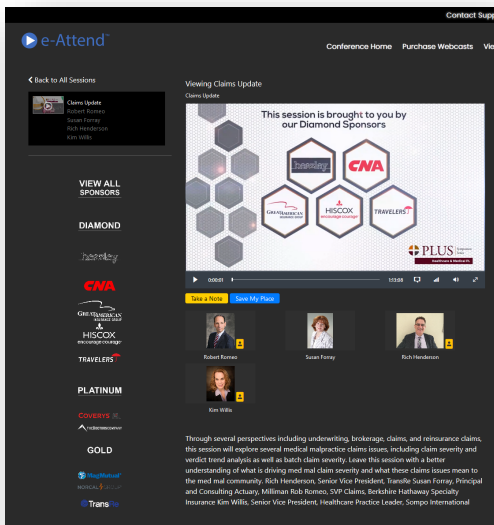
Sponsors benefit from increased exposure with every virtual attendee seeing their brand. No more waiting for someone to stop by your booth!

Sponsors can recognize cost savings by not having to print and ship material.

What Does It Look Like?

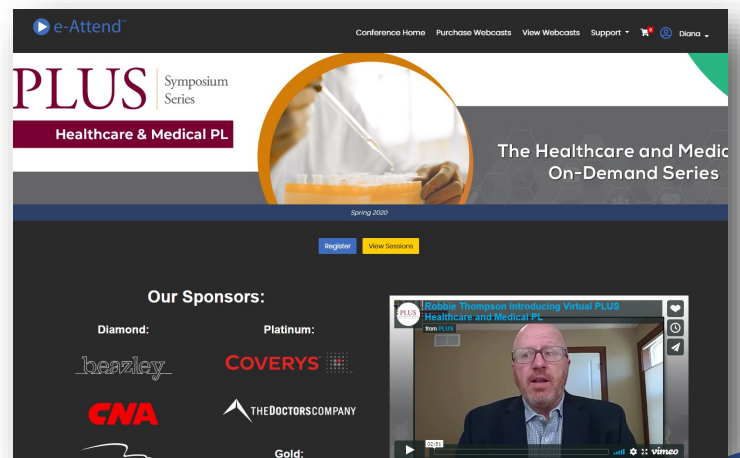
Your recorded or live conference webcasts can be sponsored in part or in its entirety. They can be offered in any combination of the following:

1. A link to their website on the main conference page
2. Their logo in the conference banner
3. Clickable logo on the playback page linking to the website or social media
4. Individual sessions can be sponsored through a link to the sponsors website and their logo on the webcast page



5. Slides, commercials or video introductions by a member of the sponsoring company can be edited into sessions
6. Logos can be added as a watermark in the video

[Read our blog for additional sponsor ideas](#)



Here's How Organizations Are Going Virtual



Medical Association Virtual Conference

One Association chose to pre-record its annual conference.

- We coordinated over 65 session recordings totaling 165 finished virtual presentations
- Customized e-Attend™ site design for the Association along with sponsorship branding both pre- and post-videos created by our graphics team
- Timeline to schedule, record, edit and publish was four weeks

Marketing & Advertising Company Blended Conference

This organization wove pre-recorded segments into live streamed footage to create the feel of a live event with the comfort of a error-free, polished, well delivered presentation.

- Utilized our on-premise stage sets for all pre-recorded portions and live Q&A segments
- Live segments were captured with multiple camera angles and edited by our Engineers, combined with slides and customer brand elements

Virtual Candidate Forum

This Association went virtual to record candidate interviews for an upcoming board vote.

- 10 candidate remote video recordings
- 1 moderator remote video recording
- e-Attend™ direct link for election committee members to access interviews
- Google analytics applied to provide Association with viewer tracking data

Insurance Association Virtual Series

One client took their events virtual based on their experience with us as a presenter.

- Record multiple webinars throughout the year to be published as an educational series for members